

## Come Join Us!

The Western States School of Banking is excited to offer new opportunities that incorporate WSSB Alumni and Bank Directors into the school's on-going program. Please consider returning for all or part of the week!

Deadline for registration is **May 18, 2012**. Registration forms can be submitted by email or fax. Please call the Western States School of Banking Office (505-324-2085) if you have questions.



The Western States School of Banking  
1501 San Juan Blvd., Ste. 201  
Farmington, NM 87401

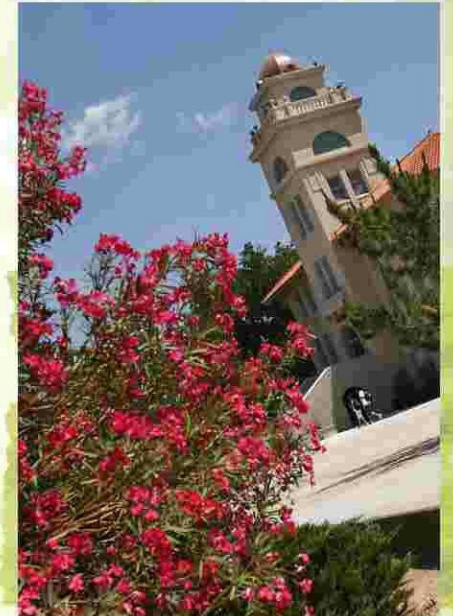
## New Opportunities at the Western States School of Banking!

Phone: (505) 324-2085

Fax: (505) 326-5027

Email: [nkeeswood@wssbonline.org](mailto:nkeeswood@wssbonline.org)

Web site: [www.wssbonline.org](http://www.wssbonline.org)



## Alumni Refresher and Director Education!

The Western States School of Banking is now offering Alumni the opportunity to return and experience the school again with no papers, tests, or dorms this time!

WSSB Alumni are invited to attend all or individual courses during the ten day school on the Campus of New Mexico State University.

All meals will be provided and (optional) on-campus accommodations are available for a low nightly rate.

**The same experience is also now available for bank directors!**

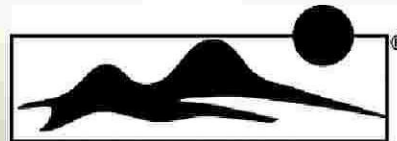
For details please contact the Western States School of Banking.

(nkeeswood@wssbonline.org)



## Courses

- ❖ **Full Week** - There is a total of 60 hours of education available during the entire school, plus several social events.
- ❖ **BankExec™ by the American Bankers Assoc.** - 31 hours  
Instructor: Charles Ewing
- ❖ **Funds Management** - 14 hours  
Instructor: Phill Rowley
- ❖ **Human Resources** - 4 hours  
Instructor: Mary Nash
- ❖ **Year One Sales** - 9 hours  
Instructor: Virginia Grimes
- ❖ **Year Two Sales** - 6 hours  
Instructor: Virginia Grimes
- ❖ **Year One Banking Law** - 6  
Instructor: Tom Beiging
- ❖ **Year Two Banking Law** - 6 hours  
Instructor: Tom Beiging
- ❖ **Banking Technology** - 6 hours  
Instructor: Dr. James Nelson
- ❖ **Risk Management** - 4 hours  
Instructor: Slim McWilliams
- ❖ **Credit Risk Management** - 11  
Instructor: Jeff Judy
- ❖ **Macroeconomics** - 4 hours  
Instructor: Richard Hamm



**THE WESTERN STATES  
SCHOOL OF BANKING®**  
at New Mexico State University

## Sign-up Form

Sign-Up for:	Price:
<input type="checkbox"/> Full week	\$1,150
<input type="checkbox"/> BankExec™ + Team Building	\$895
<input type="checkbox"/> Funds Management	\$395
<input type="checkbox"/> Human Resources	\$120
<input type="checkbox"/> Year I - Sales & Marketing	\$295
<input type="checkbox"/> Year II - Sales And Marketing	\$295
<input type="checkbox"/> Year I - Banking Law	\$195
<input type="checkbox"/> Year II - Banking Law	\$195
<input type="checkbox"/> Banking Technology	\$195
<input type="checkbox"/> Risk Management	\$120
<input type="checkbox"/> Credit Risk Management	\$395
<input type="checkbox"/> Macroeconomics	\$120

Name \_\_\_\_\_

Address \_\_\_\_\_

Phone \_\_\_\_\_

E-mail \_\_\_\_\_

### Method of Payment

Check       Bill Me

Signature \_\_\_\_\_

Fax: (505) 326-5027

Email: nkeeswood@wssbonline.org